

Message Text

LIMITED OFFICIAL USE

PAGE 01 BAGHDA 00700 301315Z

50

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 EUR-12 CIAE-00 INR-07

NSAE-00 /037 W

----- 124841

R 301219Z JUN 75

FM USINT BAGHDAD

TO SECSTATE WASHDC 2146

INFO AMEMBASSY APARIS

LIMITED OFFICIAL USE BAGHDAD 700

E.O. 11652: DECONTROL 12/31/75

TAGS: BEXP, IZ

SUBJ: AMERICAN EXPORTS TO IRAQ THROUGH FRANCE

REF: PARIS 09162

1. REFTEL WAS ONLY RECIVED IN BAGHDAD A FEW DAYS AGO.

2. RE HAMZEH A. HABIBI, USINT CONFIRMS THAT HE WAS EMBASSY E-C LOCAL EMPLOYEE AND THEN ENTERED IRAQI FOREIGN SERVICE. SOURCES WHO KNOW HIM SAY HE WAS FORCED OUT OF SERVICE BY PRESENT REGIME.

3. USINT DISAGREES SHARPLY WITH HAMZEH HABIB'S VIEWS ON US-IRAQI TRADE. THERE ARE NO RPT NO PRACTICAL BARRIERS IMPOSED BY THE GOI ON IMPORTING ANYTHING FROM USA. THERE IS ABSOLUTELY NO NEED FOR AN AMERICAN FIRM WHICH WISHES TO BECOME ACTIVE IN IRAQ TO MASK ITS AMERICANNES OR TO FEEL COMPELLED TO SELL THROUGH INTERMEDIARIES, FRENCH OR OTHERWISE. SOME FORM OF LOCAL REPRESENTATION (I.E. REPRESENTATION ON THE SPOT--IRAQ) IS USUALLY HELPFUL, THOUGH NOT ALWAYS NECESSARY FOR EFFECTIVE SELLING.

4 IT IS CLEAR THAT IN A NUMBER OF CASES FRENCH COMPANIES WHICH HAVE BEEN AWARDED MAJOR PROJECTS ON MORE OR LESS POLITICAL GROUNDS HAVE BITTEN OFF MORE THAN THEY CAN
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BAGHDA 00700 301315Z

CHEW IN IRAQ AND ARE BEING FORCED TO SUBCONTRACT TO AMERICAN

COMPANIES SUCH AS BECHTEL AND BANISTER-PRICE.

5. IT IS ALSO TRUE THAT AMERICAN FIRMS ARE SELLING WELL
IN IRAQ THROUGH EUROPEAN SUBSIDIARIES. THUS INTERNATIONAL
HARVESTER CLAIMS TO HAVE SOLD IRAQ \$31 MILLION WORTH OF
AGRICULTURAL EQUIPMENT AND ROAD VEHICLES FROM EUROPE IN
1974.

KILLOUGH

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BAGHDA00700
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750226-0678
From: BAGHDAD
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975061/aaaaaanu.tel
Line Count: 69
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 PARIS 09162
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 28 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 MAY 2003 by ifshinsr>; APPROVED <26 NOV 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AMERICAN EXPORTS TO IRAQ THROUGH FRANCE
TAGS: BEXP, IZ
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006